



**SAMPLE  
HIGH SCHOOL  
BAND**

***"PRE-TRIP PLANNING PROPOSAL"***  
***Revision I***

***Norfolk, VA***  
***April 29 – May 3, 2009***

***with***  
***Performing Arts Consultants***  
***Azalea Festival Parade & Competition***

# **INCLUSIONS:** (As requested by Client on 10/8/09. Report Date: 10/12/09)

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- Three (3) nights deluxe waterfront accommodations (quad, triple, double, and single occupancy options) at the Renaissance Portsmouth Hotel Waterfront.
- **All-Inclusive Meal Plan featuring 12 Meals!** (Breakfast Friday – Dinner Monday).
- Full Breakfast Buffet each morning at your Hotel (Friday - Monday).
- Lunch from California Pizza Kitchen at the MacArthur Center Mall.
- Picnic Lunch - Barbeque in Virginia Beach.
- Lunch at Busch Gardens via a Park Meal Voucher.
- Lunch at the Old Country Buffet featuring their plentiful "All-You-Can-Eat" Buffet of familiar family favorites.
- Dinner and Play at Jillian's Video Café!
- Dinner from your choice of vendors at the International Military Tattoo in Norfolk's Scope Arena, via a \$15 Meal Credit.
- Dinner at Busch Gardens featuring their All-You-Can-Eat Picnic to include Fried Chicken, Baked Beans, Potato Salad, Black Forest Torte Cake and Soft Drinks.
- Dinner en route at Hoss' Steak & Sea House featuring their All-You-Can-Eat Soup, Salad, Breads & Dessert Bar, plus your choice of entrée to include 8oz. Sirloin Steak, Chicken, or Fried Fish, all served with a Side Dish and unlimited Soft Drinks.
- Admission to NAUTICUS, The National Maritime Center located on the downtown waterfront in Norfolk, Virginia. Home to the Battleship Wisconsin, Nauticus is an exciting 120,000 square-foot science and technology center exploring the power of the sea. Your visit includes admission to Nauticus, the Battleship Wisconsin, and one of the museum's large format hi-def films!
- Admission to Busch Gardens - Williamsburg!
- Time to enjoy the fun and sun of Virginia Beach!
- Performing Arts Consultants Festival Participation including:
  - Concert Performance & Adjudication with Written & Taped Comments
  - Azalea Festival Parade of Nations Participation
  - Admission to the International Military Tattoo
  - Festival Awards Ceremony with Trophies and Awards (as applicable)
  - Director's Gift and Color Group Photo for each Concert Performing Group
  - Souvenir T-Shirt for Director(s)
- CCIS Tour Guide / Escort provided throughout your Trip!
- Security, provided specifically for your group, during sleeping hours at the hotel (one guard / student floor).
- Four (4) Complimentary Group Leader Packages/Participants at the Double Occupancy Rate.
- One (1) Additional Complimentary Package, at the Double Occupancy Rate, for every Ten (10) Paying Participants.
- Complimentary keepsake DVD for each student participant, made from your group's still photos. (Visit [ccistravel.com](http://ccistravel.com) to see a sample video.)
- 24-hour access to CCIS Staff.
- \$1,000,000 professional liability coverage.
- All taxes and gratuities (with the exception of the gratuity for the motor coach drivers).
- Complimentary Site Visit for the Group Leader including roundtrip transportation\*, two (2) nights lodging at your group's hotel and breakfast (pending hotel availability). \**Transportation provided for groups totaling 150 or more trip participants.*
- Participation in the CCIS Scholarship Program including a Scholarship for a member of the Sample HS Band, as well as the opportunity to apply for the annual CCIS Nationwide \$1,000 College Scholarship. (Visit [ccistravel.com](http://ccistravel.com) for additional information.)
- Participation in the CCIS Rewards Program where Group Leaders can earn and redeem points for travel to the Mid-West Band & Orchestra Clinic. (Visit [ccistravel.com](http://ccistravel.com) for additional info.)
- Access America Travel's Insurance (available as an option on an individual basis – see Account Executive for additional information).

# INCLUSION RATES:

These rates do not include transportation.

*(Rates are per person and based on 200-235 total participants)*

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	<u>Students</u>	<u>Adults</u>
Quad Occupancy:	\$589	\$540
Triple Occupancy:	\$619	\$570
Double Occupancy:	\$679	\$630
Single Occupancy:	\$869	\$820

## **OPTIONAL ATTRACTION/ITINERARY POSSIBILITIES** (to be selected by client)

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- Additional Inclusions: Arranged at client's request.
- Customized Itinerary: A detailed hour by hour itinerary, planned specifically for your group, will be provided once your organization has selected CCIS as your travel planner.
- Transportation: Available as an option, at our cost. See Quote and Per Person Bus Cost Chart Provided.

## **TRANSPORTATION**

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**Anderson Tour & Travel** \$4,989.00/deluxe 56-passenger, video and restroom equipped coach.

**PLEASE NOTE:** Rates are based upon availability and the Itinerary Outline Graph at time of Proposal preparation. Final rate(s) will be determined by your Final Itinerary. Any change in rates due to itinerary revisions, whether Client initiated or necessitated by a transportation provider, a festival / special event company, Department of Transportation regulations, fuel surcharges, etc., are all the responsibility of the Client. All vendors reserve the right to impose a fuel surcharge at their discretion. If they exercise this right, all related charges are the responsibility of the Client.

*All arrangements are tentative and based solely upon availability and your account's standing. The itinerary proposed for this group and all arrangements pertaining to the same, remain the property of Complete Custom Itinerary Service, Inc.*



<b>CLIENT:</b> Sample IOG		<b>DESTINATION:</b> Norfolk, VA			
Azalea Festival Parade & Competition		<b>PAX:</b> 235 (200 + 35)	<b>HOTEL:</b> Renaissance Portsmouth Hotel Waterfront		
Day:	Thursday	Friday	Saturday	Sunday	Monday
Date:	4/29/2009	4/30/2009	5/1/2009	5/2/2009	5/3/2009
6:00 AM			B-fast - at Hotel		
7:00 AM		B-fast - at Hotel			B-fast - at Hotel
8:00 AM				B-fast - at Hotel	
9:00 AM			Parade of Nations Norfolk, VA		Hotel Check-Out
10:00 AM		Concert Competition Performances Chrysler Hall, Norfolk, VA (actual time TBD by festival co.)	Report Time: 8:30AM Parade Steps Off: 10AM	Busch Gardens Amusement Park Williamsburg, VA	Load Coaches Depart for Home
11:00 AM					
12:00 PM				Lunch - in Park	
1:00 PM	Load Coaches			Park Meal Voucher	Lunch - Old Country Buffet Fredericksburg, VA
2:00 PM	Depart School	Nauticus! Lunch - at Nauticus	Carrie B Harbor Cruise Lunch Buffet & DJ board - 1:30pm sail - 2:00pm		
3:00 PM					
4:00 PM					
5:00 PM		Return to Virginia Beach			
6:00 PM	Dinner - en route \$10 Meal Credit	Beach Time & Beach Picnic / BBQ	International Azalea Festival Competition Awards Ceremony: 6PM VA International Military Tattoo: 7:30PM	Picnic Dinner - in Park	Dinner - Hoss' Steak & Sea House Bedford, PA
7:00 PM					
8:00 PM			Scope Arena-Norfolk, VA Dinner - at Arena \$15 Meal Credit		
9:00 PM					
10:00 PM					Arrival at School
Overnight	11:30 - Hotel Check-In at Hotel	at Hotel	at Hotel	at Hotel	